

Nippon Seiki International

Introduction

This case study of Nippon Seiki International is based on an April 2023 survey of 321 Gang customers by TechValidate, a 3rd-party research service.



“I have had few experiences working with Gang 321, actually it was the first time working with them and it was very pleasant.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select 321 Gang:

- What challenges were you experiencing with your previous solution before switching to IBM Rational/Engineering tools?
 - Poor traceability between tools

Use Case

The key features and functionalities of 321 Gang that the surveyed company uses:

- Which IBM Rational/Engineering solutions has your organization been using?
 - IBM Rhapsody
 - IBM DOORS
- What are your most important service needs when using 321 Gang services for IBM Rational/Engineering solutions?
 - Mentoring

Results

The surveyed company achieved the following results with 321 Gang:

What were the most valuable aspects/features of IBM Rational/Engineering solutions in your decision to choose these products over other solutions?

- Integration with other tools
- Collaborative environment amongst IBM tools
- Traceability

What benefits have you experienced after using IBM Rational/Engineering solutions?

- Improved productivity
- Improved quality

Improvements after using IBM Rational/Engineering solutions:

- Improved efficiency: 25-49%
- Improved quality: 10-24%

IBM Rational/Engineering on the following capabilities compared to other vendors/solutions:

- Complete end-to-end solution: Better
- Compatibility with other tools: Better
- Integration: Superior
- Customer support: Significantly Better
- Traceability and reporting: Significantly Better
- Comprehensive features: Better
- Scalability and flexibility: Significantly Better

Confirmed that when looking to purchase licenses or get consulting support for IBM Rational/Engineering products, they are very likely to consider 321 Gang first.

Company Profile

Company:
Nippon Seiki International

Company Size:
Large Enterprise

Industry:
Automotive & Transport

About 321 Gang

For over 17 years, 321 Gang has helped organizations improve their ability to design and develop Systems and Software in highly-regulated industries in order to achieve better business outcomes.

Learn More:

[321 Gang](#)